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**Edward Marquez**

Senior Vice President, Miami Lakes, Florida

**Experience**

Mr. Marquez joined First Southwest in 1998, having been in public finance for 21 years. Mr. Marquez specializes in airport, transportation, and general government financings. He has served as lead project manager for prominent First Southwest Company clients, such as the Miami International Airport; Miami-Dade Expressway Authority; Riviera Beach Community Redevelopment Agency; the counties of Broward and Palm Beach, Florida; and the City of Naples and the Village of Key Biscayne, Florida. In September 2003, Mr. Marquez took a one-year hiatus from First Southwest to serve as the Chief Financial Officer of the Miami-Dade Public Schools, assisting the District with its financial challenges.

Prior to joining First Southwest, Mr. Marquez served as the City Manager of the City of Miami, Florida. He was retained by the City when it was confronted with a \$68 million operational deficit. While at the City, Mr. Marquez directed the development of a five-year Fiscal Recovery Plan and coordinated a joint business-government blue-ribbon task force to improve municipal efficiencies.

Before working at the City of Miami, Mr. Marquez worked for Miami-Dade County, Florida, for 20 years in various capacities, the last ten of which he served as Miami-Dade County's Finance Director. As such, Mr. Marquez directed all finance, treasury, and accounting operations of the \$3.6 billion county and supervised the issuance of over \$4.5 billion of debt which ran the gamut of tax-exempt and taxable offerings.

**Professional Activities and Memberships**

Mr. Marquez is an active member of Government Finance Officers Association.

**Education**

Mr. Marquez earned an Associate of Arts degree from the University of Florida and a Bachelor of Business Administration in Accounting from Florida International University.

**Licenses Held**

He is a Certified Public Accountant, and is a Registered Representative of the National Association of Securities Dealers, licensed as a General Securities Representative (Series 7) a Municipal Securities Representative (Series 53).

**Specific Qualifications**

Mr. Marquez’s career in public finance in the State of Florida is extensive, varied and successful. He has served as Chief Financial Officer to the largest school district in the State, the Finance Director of the largest county in the State, and City Manager of the largest municipality in the State. Over the years, he has been involved in a host of negotiations and bond transactions. The breadth and depth of his public finance experience can be measured, to an extent, by the chart below:

	<b><i>Directly Managed Issues as:</i></b>		
	<b><i>Finance Director</i></b>	<b><i>Lead Financial Advisor</i></b>	<b>Total</b>
<b>Total Bond Transactions</b>	<b>72</b>	<b>19</b>	<b>91</b>
<b>Total Par Amount<sup>(1)</sup></b>	<b>\$5,495.18</b>	<b>\$2,894.96</b>	<b>\$8,390.14</b>
Number of General Obligation bond issues	5	2	7
Number of Special Obligation bond issues	22		
Number of Revenue bond issues	45	17	62
Total	<u>72</u>	<u>19</u>	<u>91</u>
General Obligation Bonds- Par Amount <sup>(1)</sup>	\$299.25	\$281.76	\$581.01
Special Obligation Bonds- Par Amount <sup>(1)</sup>	997.86		
Revenue Bonds- Par Amount <sup>(1)</sup>	4,198.07	2,613.20	6,811.27
Total	<u>\$5,495.18</u>	<u>\$2,894.96</u>	<u>\$8,390.14</u>
Number of New Money bond issues	38	10	48
Number of Refunding bond issues	34	9	43
Total	<u>72</u>	<u>19</u>	<u>91</u>
New Money - Par Amount <sup>(1)</sup>	3,349.90	2,082.64	5,432.54
Refunding Bonds - Par Amount <sup>(1)</sup>	2,145.28	812.32	2,957.60
	<u>\$5,495.18</u>	<u>\$2,894.96</u>	<u>\$8,390.14</u>

<sup>(1)</sup> Par amounts are in millions of dollars.